

# TERMS & CONDITIONS Tenants

#### 1. Services

"Rentals Montenegro" offers an intermediary service between owners of properties and potential tenants looking for long-term rentals in Montenegro. The aim of the service is to introduce owners and tenants and assist in concluding a rental agreement. The intermediary service ends when the owner and tenant have signed a lease (see article 5.) and the tenant has paid the intermediary fee to "Rentals Montenegro".

# 2. Intermediary fee

When a lease is signed between the owner and the tenant, the intermediary service is compensated by a <u>One-Off Fee</u> calculated as a <u>percentage of the rent</u>. PDV (VAT) must be added to the fee according to the rate in use at the date of signing the contract.

For a lease of **7 months or more (211 days or more)**, the fee is **75% of one month rent**. Ex. Rent of 400€/month >> the fee is: 300€+pdv. If the rent varies seasonally, the **average monthly rent** is used as a base to calculate the fee. For a lease **shorter than 7 months (210 days or less)**, the fee is **10% of the total amount over the period**. Ex. Rent of 50€/day or

1500€/month over 3 months (90 days): total of 4500€ for the entire period >> the fee is: 4500x10%=450€+pdv.

## 3. Payment terms

The fee must be paid to "Rentals Montenegro" by the Tenant at the latest when the tenant makes its first payment to the landlord (Rent, Reservation Deposit or Security Deposit).

### 4. Returning clients & Non-Disclosure Clause

In the event that the potential tenant who has been presented to the owner by "Rentals Montenegro" returns to the property (with another agency or on his own for example) and signs a lease, the tenant will have to pay the intermediary fee to "Rentals Montenegro".

The Primary Capital of "Rentals Montenegro" is its Database of Landlords offering long-term accommodation, the Tenant understand the sensitivity of the contact information he is given, and agrees to not disclose to any third party (including any potential tenant, colleague, employer or other agency) the contact details of the Landlord that was introduced by "Rentals Montenegro" but to redirect any potential future tenant to "Rentals Montenegro". If this clause is not respected by the Tenant, legal action will be taken against the tenant.

#### 5. Conditions

The service provided is the **intermediation** only. Therefore the fee is a **one-off fee**; no more fees will be paid by the tenant to "**Rentals Montenegro**" for the duration of the rental. The tenant takes **full responsibility in liaising directly with his landlord** during the rental period, and will not seek **Rentals Montenegro** assistance in liaising with the Owner for any issue that may arise after signing the lease. If the tenant does not agree to this he can sign a <u>Full Rental Management Agreement</u> with "**Rentals Montenegro**" which means he will be liable to pay a monthly fee of **15% of the monthly rent** (with a minimum fee of 75€+PDV) to **Rentals Montenegro** for such services in addition to the Intermediation fee.

#### 6. Applicable law

| Contracting parties agree to solve in peaceful way all misunderstandings that can possibly result from this contract. In |
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| case those misunderstandings cannot be dealt in agreeable way both contracting parties agree that the Montenegrin        |
| Court is the authorized entity for dispute resolution  |

| l, | (name) | , agree to the above Terms and Conditions - Signature: | Date: |
|----|--------|--|-------|
|    |        |  |       |

# CONTRACT <u>Tenants</u>

| This Agreement is concluded in  | l   | _on/               | / t              | petween:                         |  |  |  |
|---|---|--------------------|------------------|----------------------------------|--|--|--|
| Company: Catareos d.o.o., Društvo za promet i usluge acti Director: Carine HITCHCOCK, IE Company Registration number Company's address: Kalimanj 3 Bank account: 525-4896-03 [hereinafter: "THE INTERMEDI               | <b>D No</b> : 706329742 (Ur: 5-0511673/005<br>B – 85320 Tivat, Mo | K PASSPORT)        | ontenegro"       |                                  |  |  |  |
| AND:  Company:  Position:  Company Registration number:  Individual:  ID/Passport No / Country:  [hereinafter: "THE TENANT"].   | ID No / Country:<br>:   |                    |                  |                                  |  |  |  |
| The TENANT fully agrees with t  | the Terms and Cond  | litions of the INT | TERMEDIARY.      |                                  |  |  |  |
| The INTERMEDIARY has success  | sfully assisted the T   | ENANT in securir   | ng a lease for t | he following:                    |  |  |  |
| Property:   |   |                    |                  |                                  |  |  |  |
| Length of rental  | ☐ Month(s)  | □ Day(s)           | Day(s) ☐ Year(s) |                                  |  |  |  |
| Amount of rent:   | _□ Per Month  | ☐ Per Day          | ☐ For the E      | Entire Period                    |  |  |  |
| And is therefore entitled to the following Agency fee:  ☐ The rental period is 211 days or more: 75% of 1 month rent*:  * if the rent varies seasonally, the average rent is taken as a basis for calculations.  (+PDV) |   |                    |                  |                                  |  |  |  |
| ☐ The <b>rental period is 210 days or less</b> : 10% of the total amount over the period:(+PDV)   |   |                    |                  |                                  |  |  |  |
| THE PROPERTY OWNER Name:  | REPRES  | ENTATIVE of Cat    | tareos d.o.o.    | Carine Hitchcock Catareos d.o.o. |  |  |  |
| Signature:  | Signatu   | re:                |                  | THE INTERMEDIARY Signature:      |  |  |  |